



# Capability **Statement**

2024



# Company Overview

**Reckon Security** is a highly qualified infosec and cybersecurity service provider with extensive experience across government, Defence and corporate sectors in Australia and internationally.

We specialise in Information Security Registered Assessors Program (IRAP) assessments and utilise a meticulous and knowledge-first approach to ensure best results at a competitive price.

Our founder, Kyle Winters, has over 30 years of experience in the technology sector and was the recipient of the Australia Day Achievement Award for his cybersecurity work with the Royal Australian Air Force.

We ensure that each engagement has direct involvement from a highly qualified, highly experienced individual so our clients can draw from our wealth of knowledge and experience to elevate their cybersecurity posture to the highest possible standard.

Reckon Security makes it our priority to enhance your cybersecurity posture and defend you, your information and your assets from threats. There is no better place to turn when complete digital security is your top priority.

— **Our award-winning founder, Kyle Winters, wields over 30 years of experience to enhance your cybersecurity posture and provide complete security solutions for government and private sector organisations across Australia.**

## Contact Us

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# Our Purpose

At Reckon Security, our goal is to equip clients to meet today's complex cybersecurity challenges.

We begin every engagement by gaining a comprehensive understanding of your digital systems, infrastructure and specific needs. Our solutions are always tailored to you and your organisation.

Our expert team excels in managing all facets of secrecy, privacy and confidentiality. Know that your information will be handled professionally with discretion.

Effective communication is crucial to understanding potential vulnerabilities and directing actions to mitigate risks. Our clear, concise reporting enables informed decision-making and further enhances overall security posture.

# Accreditations

Reckon Security employees hold several prestigious accreditations, endorsements and awards, demonstrating our ability to handle complex security challenges and deliver reliable, professional solutions to our clients.



— **Securing Australia's digital footprint with our learned experience and expertise. Enhance your cybersecurity defences with Reckon Security.**

# Our Services

In today's highly contested cyber domain, Reckon Security is dedicated to protecting Australian interests from cyber threats. To this end, we offer a range of services tailored to meet the needs of government and private sector clients.

We retain endorsed IRAP Assessors on staff, who are adept at assessing the security posture of technology systems for use by Australian Government agencies.

Our auditing services deliver thorough evaluations of existing security measures, identifying vulnerabilities and recommending actionable improvements.

We leverage our extensive expertise to help organisations develop robust security strategies and implement best practices.

Additionally, we conduct personal risk assessments for executive staff and high-profile individuals, enhancing their awareness and reducing exposure to risk through this vector.

Our passion for cybersecurity drives everything we do. We are committed to safeguarding our clients – and all Australians – from malicious actors both domestic and abroad.

— We take pride in our work and are incredibly passionate about protecting people from cyber threats. We work with domestic and international organisations to ensure the security of Australian people, systems and information.



## IRAP Assessments

Our founder and Lead Assessor, Kyle Winters, is an endorsed IRAP Assessor. He has assessed many systems within Defence, Commonwealth Government, Defence Industry and private enterprise.



## Security Consulting

Our security consulting services are an essential tool for any organisation seeking to understand, assess and improve their cybersecurity posture.



## Auditing

With qualified ISO 27001 Lead Auditors, we are well positioned to provide best-in-class cybersecurity auditing services.



## Personal Risk Assessments

Intended for executive staff and high-profile individuals, our highly personalised threat assessments identify broad-spectrum digital exposure to reduce the risk of a targeted attack.

# Industries we serve

We operate wherever national security or the digital security of Australians is paramount. This includes Commonwealth and State governments, Defence and Defence Industry as well as global software service providers. We ensure robust protection and compliance for a diverse range of clients; confidential referrals can be contacted upon request.

Our founder, Kyle Winters, spent five years working with the Royal Australian Air Force, building the security assessment capability from the ground up. Recognised with an Australia Day Achievement Award from Chief of Air Force, this is a testament to the depth of our capabilities and expertise.

— Our expertise spans Commonwealth and State Governments, Defence and global software service providers, offering tailored cybersecurity solutions for each industry.



**Commonwealth  
Government**



**State  
Government**



**Corporate**



**Defence**



**Defence  
Industry**



**Global SaaS  
Providers**

# Cloud Service Assessment for International SaaS Provider

An international SaaS provider needed to obtain an assessment of security control effectiveness to meet the requirements for providing their product to Australian Government customers.

Reckon Security was engaged to deliver a Cloud Service Provider assessment and evaluate the cybersecurity posture of this company.

## Our Approach

We began by performing an analysis of the organisation, followed by a detailed assessment of their SaaS product against the Australian Government Information Security Manual.

This involved a deep dive into the governance, architecture, design, configuration and operational practices of the product and covered every aspect of its security controls, risk management practices and compliance with relevant standards.

## The Result

This process lasted approximately three months and the final report provided the client with a detailed look into the security posture of their SaaS product, highlighting both its strengths and weaknesses.

The report is an asset for both the provider and Australian Government customers and promotes confidence and transparency.

This strategic investment positions the client to meet evolving security challenges and continue delivering secure, reliable services to Australian Government customers.

Comprehensive assessment of SaaS product against Australian Government standards.

3-month evaluation highlighted strengths and weaknesses, enhancing transparency.

Positioned to meet security challenges and serve Australian Government customers.

# Cybersecurity Consulting for an Australian Law Enforcement Agency

An Australian Law Enforcement Agency was facing challenges improving their cybersecurity posture due to resourcing constraints and a lack of relevant expertise.

Despite efforts, previous cybersecurity initiatives were being undermined by operational processes and the client was struggling to achieve compliance with Essential Eight controls, crucial for protecting critical systems and data.

## Our Approach

Reckon Security reassessed the client's Cyber Security Program, aligning it with realistic objectives designed to deliver sustainable improvement. We addressed operational processes, prioritised critical security risks and developed strategies to enhance compliance with the Essential Eight.

During the process we considered many factors, including those outside the cybersecurity domain. This allowed us to make more comprehensive recommendations to ensure compatibility with cybersecurity goals

## The Result

Our expertise and communication improved the client's visibility of technology risks. This resulted in higher quality outcomes, increased rigour and a culture of accountability.

As a result of the report, the client was able to monitor progress towards the Essential Eight strategies and is now positioned to achieve a widely recognised security baseline.

Reassessed and realigned  
Cyber Security Program with  
achievable objectives.

Improved visibility and  
communication of technology risks,  
fostering a culture of openness.

Advanced compliance with Essential  
Eight strategies, achieving significant  
security improvement.



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